Camp Card Program 2025

District Kickoff Agenda

Items to have on hand: Scissors, calculator, sign-in sheets, Unit Kickoff Packet, Camp Cards, and volunteers (one to check-in and one to issue cards)

1. Before the Kickoff set up your room. Protect the cards from early access!

2. Have a volunteer at the entrance to the Kickoff location and make sure everyone signs in. Hand out one kickoff packet to the first volunteer of that unit (one packet per unit).

3. Cover the Agenda when everyone has entered.

    - Have everyone get their packet in front of them
    - Review what items are in the kit
    - Review the Camp Card/Camp Coordinator's Leaders Guide
    - Review the Suggested Unit Kickoff Agenda. Stress the benefits of selling the card, commission structure, prizes, Weekly Drawings, Neighborhood Blitz and due dates
    - Review the Unit Leader Control Sheet. Explain that this is an Excel Spreadsheet which they can download from our Web Site.
    - Review the Top Salesman Form and that it must be turned in by April 30th
    - Explain that it's very important that salesmen use the provided Script - say it out loud and repeat it!!!
    - Finally, review the Parent Checkout Form. Explain that each parent who is issued Camp Cards should fully complete this form and sign it. Note that the Unit needs to make one for each parent so they can sign for the cards. Explain that the Unit keeps the top part and the parent keeps the bottom.
    - Answer any questions they might have.
    - Have a volunteer go to the "Card Checkout" Table and using the spreadsheet given to you, begin the checkout process.
    - Have the unit volunteers fill out their "Unit Card Checkout Form" with the exception of # of cards issued. (They will do that at the card checkout table).
    - Issue cards – Using the Spreadsheet provided to you, issue that amount of cards the unit requested to the leader. Be sure that the "Unit Card Checkout Form" is completed and they sign for the cards. Cut the form where indicated, give the lower portion to the leader.

Bring all of your "Unit Card Checkout Forms" to the Scout Office (no later than Friday, March 21 (Staff Mtg. or earlier). We will update the Units Selling on the master Spreadsheet based on that document so be sure you can read it! Make copies of the Money/Card Check-in form in case someone turns in money/cards to you.

District Camp Card Kick-Off Sign-in Sheet

_____District

Date_____

First Name	Last Name	Unit Type (P/T/C/P)	Unit Number	Signature

District Camp Card Kick-Off Sign-in Sheet

_____District

Date_____

First Name	Last Name	Unit Type (P/T/C/P)	Unit Number	Signature