

2018 Camp Card Top Salesman Form (Form # 3)

Please turn this form in when you turn in your money/extra cards.
Please print clearly!

Unit Type (Circle) Pack Troop Crew Post Ship

Unit Number _____ Leader Name: _____

District Name: (Mark with X) Adobe Walls _____ Golden Eagle _____
Quanah Parker _____ Lone Wolf _____

Daytime Phone# _____ Evening Phone# _____

Our Top Salesman name is: _____

He/She Sold (# of) _____ Camp Cards.

Scouts's Parent's/Guardian's Name: _____

Mailing Address _____ City _____ St _____ Zip _____

Email Address _____ Phone # _____

I certify that the boy listed above sold this number of cards during the 2018 Camp Card fundraising program, and that we've not combined his efforts with those of anyone else.

Unit Leader's Signature/Date

Camp Card Program

Golden Spread Council

Fill out when Unit turns in money/cards

PLEASE Print.

District: _____

Date: _____

Unit: Pack # _____ Troop # _____ Crew # _____ Post # _____

Name: _____

Phone: (_____) _____

E-mail: _____

of Scouts who sold Camp Cards _____

of Scouts registered in your Unit _____

of Cards turned in _____

Total amount of money turned in \$ _____

Top Salesman Form turned in? Yes _____ No _____

Camp Card Program

Golden Spread Council

Fill out when Unit turns in money/cards

PLEASE Print.

District: _____

Date: _____

Unit: Pack # _____ Troop # _____ Crew # _____ Post # _____

Name: _____

Phone: (_____) _____

E-mail: _____

of Scouts who sold Camp Cards _____

of Scouts registered in your Unit _____

of Cards turned in _____

Total amount of money turned in \$ _____

Top Salesman Form turned in? Yes _____ No _____

Camp Card Program- Unit Card Checkout Form

Golden Spread Council

Complete and return this form now: PLEASE Print.

COUNT YOUR CARDS !!!

Before you leave your Camp Card Kickoff meeting, verify the number of Cards in your packet, record the total, and sign below.

District: _____ Date: _____

Unit: Pack # _____ Troop # _____ Crew # _____ Post # _____

Our Card Sales Manager is:

Name: _____

Phone: (_____) _____ / (_____) _____
(Day) (Night)

E-mail: _____

Total Cards issued (Card #____/____ Card #____/____) Total Cards _____

Total value of Cards received (# of cards received X \$5.00) \$ _____

Signature of Scouter receiving Cards:

Please Print Name _____

Unit #  _____

COUNT YOUR CARDS!!!

*Remember - **Cards are just like money.** Each card you receive represents \$5.00 and must be accounted for at the end of the selling period or at your final turn in, by April 20, **NO LOST CARDS.***

Total Cards issued _____ Cards

Total value of Cards received (# of cards received X \$5.00) \$ _____

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Total value of Cards received (# of cards received X \$5.00) \$ _____

Scout Script (Form # 4)

Copy as needed to ensure each parent/guardian receive a copy for their Scout

The Sales Story

“Hi, my name is _____ and I am a Scout in pack, troop, crew or post #. “We are raising money for Scouts to earn their way to camp by selling “CAMP CARDS”. They have great discounts for restaurants and other places and are good for a year. They are only \$5. How many would you like to buy?

The Sales Story

“Hi, my name is _____ and I am a Scout in pack, troop, crew or post #. “We are raising money for Scouts to earn their way to camp by selling “CAMP CARDS”. They have great discounts for restaurants and other places and are good for a year. They are only \$5. How many would you like to buy?

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2018 Camp Card Program

The Unit Kickoff Kit Includes:

- Leader's Guide (white)
- Unit Kickoff Suggested Agenda (Form # 1) (goldenrod)
- Unit Leader Control Sheet (Form # 2) (white)
- Top Salesman Form (Form # 3) (yellow)
- Scout Script (Form # 4) (grey)
- Youth Camp Card Receipt (Form # 5) (blue)
- Cards to sell

CAMP CARD PROGRAM

UNIT KICKOFF SUGGESTED AGENDA

(Form #1)

Use this agenda to help parents understand why their Scout should sell Camp Cards.

Welcome and Introductions – It's OK to show excitement!
(Please hold all questions until the end)

The Easy Camp Card Sales Plan– Designed to help Scout's pay their way to camp.

- **A fundraiser through which Scouts can Earn Their Way To Camp**
- **Easy, Simple, Fun, Profitable**
- **Localized for our area**
- **Immediate Sale – no delivery**
- **Camp Card** (show the card)
 - Cards are **ONLY \$5.00 each!**
 - Coupons listed on front and back of card (**name them with enthusiasm!**) – **highlight the 'tear off' coupons on each end – these are great!**
 - Most coupons are **reusable** – good for one year – until February 28, 2019

Sell the Cards

- Have each Scout set a goal that allows him to go to camp FREE – encourage each boy to work with his parent to set this goal. OR Announce the Unit's Per Scout GOAL – (IT SHOULD BE "AT LEAST ENOUGH CARDS TO EARN A SCOUT'S WAY TO CAMP)
- **Begin Selling Tomorrow**
- Earn \$2.50 in commission for each CARD sold!
 - Example:
 - ❖ Cub Scout "Family Camp costs \$15 – Sell just 6 cards
 - ❖ Cub Scout Weeklong Adventure Camp costs \$150 – Sell 60 cards
 - ❖ Cub Scout Resident Camp costs \$90 – Sell 36 cards
 - ❖ Boy Scout Summer Camp costs \$250 – Sell 100 cards
 - ❖ The unit may use this card to purchase items such as Pinewood Derby Tracks, Camping Equipment etc.....
 - Having each Scout sell cards:
 - ✓ Develops the Scout!
 - ✓ Gets them more involved in paying their own way.
 - ✓ It's quick and easy.

Selling Tips

- Sell in uniform! That is VERY POWERFUL!
- Be familiar with the sales story (Form # 4)
- Cover your neighborhood – contact friends and family
- These are great gifts for friends and others you know
- Parents take them to work!

Safety Tips

- Never sell after dark
- Do not carry large sums of money with you
- Never enter anyone's house
- Always sell in pairs or be accompanied by an adult

Fantastic Bonus Plan (FBP)!

Top Sellers Prizes:

- The Top Boy Scout and Cub Scout in the Council will receive a 400.00 Visa Gift Card. (his unit's account must be settled by April 20 to qualify)

Money Turn In

- Announce when and where you will collect money for sold cards.
- **NO LOST Cards! – Let parents know that all cards must be returned or paid for.**

Distribute Camp Cards to Scouts

- Let Scouts and Parents know how to get more cards- call you!
- Use the Youth Camp Card Receipt (Form # 5) for parents to sign for the cards.

Answer Questions???

YOUTH CAMP CARD RECEIPT (Form # 5)

(Scout Parent to turn in to Unit Camp Card Manager- enter data on Form # 2)

PACK
 TROOP
 CREW
 TEAM
 POST
 SHIP

DATE _____ DISTRICT _____

UNIT# _____

NAME _____

ADDRESS _____

CITY _____ STATE _____ ZIP _____

Camp Cards Issued	To be completed upon card turn in												
Total number of Cards Issued today _____ valued at \$ _____	<table style="width: 100%; border: none;"> <tr> <td style="width: 60%;">Checks</td> <td style="width: 40%; text-align: right;">\$ _____</td> </tr> <tr> <td>Cash</td> <td style="text-align: right;">\$ _____</td> </tr> <tr> <td style="text-align: center;">TOTAL</td> <td style="text-align: right;">\$ _____</td> </tr> <tr> <td colspan="2">_____ Cards Sold</td> </tr> <tr> <td colspan="2">_____ Cards Returned</td> </tr> <tr> <td colspan="2">_____ Total Cards this receipt</td> </tr> </table>	Checks	\$ _____	Cash	\$ _____	TOTAL	\$ _____	_____ Cards Sold		_____ Cards Returned		_____ Total Cards this receipt	
Checks	\$ _____												
Cash	\$ _____												
TOTAL	\$ _____												
_____ Cards Sold													
_____ Cards Returned													
_____ Total Cards this receipt													

I recognize that each of these cards have a cash value of \$5 each. There is no risk to our unit as long as all unsold cards are returned to our unit by _____. By signing below I recognize that our unit will be charged \$5.00 for every unreturned card.

Our unit will close out our account (money/unsold cards turned in) by _____.

I agree to these terms: _____ Date: _____

Parent/Guardian Signature

Name of Youth: _____

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